Special Thanks to Fall Conference Speakers and Sponsors

Special thanks to the speakers and sponsors of Healthcare Council’s Fall Conference, which was held on Friday, September 27, 2019, at the Pittsburgh Marriott North.

Thanks to a stellar lineup of speakers who shared their insights on the Conference theme, *Workforce Transformation*. Thanks to Stefani Pashman, chief executive officer of the Allegheny Conference on Community Development and its affiliated organizations, for sharing her insights into the region’s economy and the current work of the Allegheny Conference. Thanks to keynote speaker Jan Ferri-Reed, president of KEYGroup, for providing participants with an overview of challenges leaders are addressing related to today’s healthcare workforce and providing practical tools and tips to help address those challenges. Thanks also to Earl Buford, chief executive officer for Partner4Work, who provided insight into how Partner4Work is addressing the gaps between employers and those needing jobs in different market sectors, including healthcare.

A special thanks to Healthcare Council’s corporate sponsors and partners for making the Fall Member Conference a successful education and networking event. Thanks to Platinum Sponsors Arnett Carbis Toothman LLP; Cowden Associates, Inc; Saul Ewing Arnstein & Lehr LLP and UPMC Health Plan.

Thanks to Gold corporate sponsors Ferra Executive Search; Highmark; Intalere; and Strategy Solutions, Inc.; and Silver corporate sponsors BKD; Cura Hospitality; Lockton; and United Healthcare.

Thanks to our Conference sponsors Altius; BLS l Revecore; Baker Tilly; Blue & Co. LLC.; Grane Rx;
Facilities Program Features Joint Commission Speaker

Healthcare Council is hosting a program for facilities management teams featuring a speaker from The Joint Commission on Friday, October 11, 2019, at the Jack C. Robinette Conference Center. Registration will begin at 9:30 a.m. and the program will be held from 10 a.m. until 12:30 p.m.

Herman A. McKenzie, MBA, CHSP, director of the Department of Engineering for the Standards Interpretation Group at The Joint Commission, will provide participants with an overview of the latest information related to Life Safety and Environment Code of Care standards. He leads the standards interpretation activities associated with the daily operations of the Engineering Department, provides standards interpretation and education to The Joint Commission’s surveyors and accredited organizations; and conducts surveys; among other responsibilities.

The program is open to vice presidents, directors, managers and others involved in facilities management. A networking lunch will be served immediately following the program. The program is offered free of charge; however, registration is required.

To register for the program, contact Toni Bresnahan and for more information about the program contact Pat Raffaele.

Training on the Patient-Driven Groupings Model

Members are invited to participate in a training session on the Patient-Driven Groupings Model (PDGM) on October 17, 2019. The training will help members prepare for PDGM, the new payment model for Home Health, which is effective beginning January 1, 2020.

Representatives from the firm Arnett Carbis Toothman will provide the background and overview of PDGM. They will also review the grouping categories under the payment system; revenue cycle management changes and impact; preparation strategies and support for success.
The speakers for the program from Arnett Carbis Toothman are Edward A. Klik, Jr., partner, Health Care Industry; Candy S. Sanchez, manager, Health Care Consulting Services and Rick Snyder, consultant, Billing and Reimbursement Services.

The program is designed for administrators, clinical supervisors, admissions/intake personnel, therapists, coders, billers and others in Home Health interested in PDGM. The fee to attend the program is $25 and registration is required.

To register for the program contact Toni Bresnahan and for more information about the program contact Jane Montgomery.

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**Health Literacy Program at Carlow University**

Healthcare Council of Western Pennsylvania, in conjunction with the Pennsylvania Health Literacy Coalition, will host a regional health literacy program at Carlow University on October 25, 2019, from 8:30 a.m. until 3 p.m. The event is being held in October in recognition of Health Literacy Month.

Participants will learn about the basics of literacy, unconscious bias, cultural humility, and how to apply literacy techniques to their personal and professional lives.

To register, visit their website. For more information contact Hillary Holes.

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**Year-End Flash Survey**

Healthcare Council recently released the Flash Survey for the Fourth Quarter 2019 to participating members. The year-end report, which covers the 12-month period beginning July 1, 2018, and ending June 30, 2019, shows similar trends from the past few years.

A growing number of hospitals are experiencing a loss from operations. In 2018, 24 hospitals or 39 percent, experienced a loss from operations compared to 30 hospitals, or 49 percent, in 2019.

In addition, increasing levels of high deductibles, co-insurance and copays have continued to result in decreasing volumes of surgery cases and emergency room visits.

Hospitals in the region continue to care for a large proportion of Medicare and Medical Assistance patients. The combined Medicare and Medical Assistance volume percentages are 72 percent for inpatients and 58 percent for outpatients.
Average operating margins were 4.41 percent in Fiscal Year 2018 and 3.94 percent in Fiscal Year 2019. Average operating margins for hospitals under 100 beds were negative 2.57 percent in Fiscal Year 2018 and negative 2.30 percent in 2019.

For more information contact Denis Lukes.

## Survey Updates

**Long-Term Care Labor Update**
The Long-Term Care Labor Update Survey was sent to members earlier this week.

**Labor Turnover Report**
The request for information for the September Labor Turnover Report has been distributed. The August Labor Turnover Report was sent to participating members.

**IDD Benchmark Salary Survey**
The results of the first Benchmark Salary Survey for IDD members will be sent in October.

**Management Compensation Salary Survey and Benchmark Salary Survey**
The requests for data for the Management Compensation Salary Survey and Benchmark Salary Survey were sent this week.

**Physician’s Practice Administrator’s Compensation Survey**
The request for information for the Physician’s Practice Administrator’s Compensation Survey will be sent in mid-October.

For information about data collection contact Steve Forest. For questions about the surveys contact Jane Montgomery.

## Upcoming Meetings

*All meetings will be held at the Jack C. Robinette Conference Center unless otherwise noted.*

**Fund Development Committee**
*End of Year Giving* is the topic of the October 15th Fund Development Committee meeting. Participants will share their plans for End of Year Giving as well as samples of successful End of Year Giving campaigns; tools and techniques used for End of Year Giving campaigns as well as how they create End of Year Giving programs. The meeting will conclude with a roundtable discussion. For more information contact Pat Raffaele.

**AR Committee**
The Accounts Receivable Committee meeting will be
Risk/Quality Committee
The Risk/Quality Committee meeting will be held on October 30, 2019. For more information contact Jane Montgomery.

Chief Financial Officers Committee
The Chief Financial Officers Committee meeting will be held on November 1, 2019. For more information contact Denis Lukes.

Long-Term Care Quality Committee
The Long-Term Care Quality Committee meeting will be held on November 7, 2019. For more information contact Jane Montgomery.

Educator’s Committee
The Educator’s Committee meeting will be held on November 14, 2019. For more information contact Jane Montgomery.

Other Programs of Interest

Geriatrics Teacher of the Year Award
The Pennsylvania Geriatrics Society-Western Division (PAGS-WD), is accepting nominations for the Geriatrics Teacher of the Year Award. The award will be presented to two outstanding teachers for their dedication and commitment to geriatrics education.

The annual award honors individuals who have made significant contributions to the education and training of learners in geriatrics and to the programs of geriatrics education across the health professions. This award will be presented to a physician and a professional from another healthcare discipline such as nursing, advanced practice, physical therapy and others, for their geriatrics teaching excellence.

Award eligibility and criteria, along with the nomination form, is available on the society’s website. Nominations must be received before January 25, 2020.

For more information contact Nadine Popovich, administrator, via e-mail or at 412-321-5030.

Western PA HFMA Networking Event
The western Pennsylvania chapter of the Healthcare Financial Management Association (HFMA) is kicking off its 2019-2020 program year with a Networking Happy Hour event.

The event will be held on October 10, 2019, at The Foundry Bar & Table Tap from 4 p.m. to 6 p.m. The restaurant is located at 381 North Shore Drive, Pittsburgh.

There is no cost for the event, however participants are asked to indicate their attendance to
ACHE of Western PA Hosts Erie Event

Simulations in Healthcare, a program hosted by the western Pennsylvania chapter of the American College of Healthcare Executives (ACHE), will be held from 7:15 a.m. to 4 p.m. on October 17, 2019, at Gannon University Center for Advance Engineering in the Biochemical Engineering Lab. Gannon University is located in Erie, Pennsylvania.

The program includes an interactive panel discussion moderated by George Couch, chair of Healthcare Management programs at Gannon University and a faculty member at the university’s Dahlkemper School of Business.

Panelists, all assistant professors from Gannon University include; Ikechukwu Ohu, Industrial Engineering; Davide Piovesan, Mechanical Engineering; and director of the Biomedical Engineering Program; and Rick Stachel, DSc, Healthcare Administration and Business.

For more information and to register visit the ACHE of Western PA website.

Implicit Bias Focus of ACHE of Western PA Program

The western Pennsylvania chapter of the American College of Healthcare Executives (ACHE) will host a program on Innovations in Inclusion: Identifying and Overcoming Implicit Bias. The program will be held at Healthcare Council’s Jack C. Robinette Conference Center beginning with registration at 9:30 a.m. and concluding at 4 p.m. on October 30, 2019.

John Taylor, Ph.D., chief diversity, inclusion and talent management officer for the University of Pittsburgh Medical Center, will provide the keynote address for the Conference. The program also includes a panel discussion on the topic of Understanding Implicit Bias and its Impact on Healthcare Leadership.

There will also be breakout sessions on the topic Overcoming Bias in Medical Professional Settings.

For more information and to register visit the ACHE of Western PA website.