

C-Suite Newsletter

HOSPITAL COUNCIL *of* WESTERN PENNSYLVANIA



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Member Executives Invited to Studer Event

Hospital Council member Chief Executive Officers and their senior staff members are invited to a special event featuring Quint Studer, best-selling author and founder of Studer Group. The event will be held on Thursday, February 21, 2013 with registration beginning at 3 p.m. Quint will provide a presentation on *Straight A Leadership-Alignment, Action and Accountability*. A reception from 5 p.m. to 6 p.m. will follow the presentation. The program is brought to Hospital Council members free of charge, thanks to the generosity of Amerinet. Although the program is free of charge, [registration](#) is required. For more information, contact [Anne Mitchell](#) at Amerinet; or [Jane Montgomery](#) or [Pat Raffaele](#) at Hospital Council.

Hospital Council Launches Physician Practice Survey

Hospital Council launched its first Physician Practice Compensation Survey earlier this month. The new survey is designed to collect compensation and benefit information on positions within hospital-owned physician practices. The survey is modeled after Hospital Council's Management Compensation Survey and data will be reported separately for each Practice Specialty by geographic region as well as for all of western Pennsylvania, where sufficient data permits reporting. This survey was developed jointly by Hospital Council's HR Committee and Physician Practice Management Committee and designed by Marc Cammarata, president of M.A. Cammarata & Associates. Hospital Council is requesting that all data be submitted by February 8, 2013. Participating members will receive the survey results. For more information about survey submissions, contact [Carmela Breslin](#), [Jane Montgomery](#), or [Pat Raffaele](#).

Flash Survey First Quarter Results Released

Hospital Council released the Flash Survey for the first quarter of Fiscal Year 2013, covering the period of July 1, 2012 through September 30, 2012. The survey reflects financial and utilization data from 52 hospitals in western Pennsylvania. The survey data shows overall declines in Admissions, Patient Days, Surgeries and Operating Margins. For more information, contact [Denis Lukes](#).

HR Survey Update

The annual Collective Bargaining Update survey was sent to Hospital Council's member Chief Executive Officers and Human Resource Executives earlier this month. The survey tracks member contract information with collective bargaining units.

The Benchmark and Management Compensation Surveys will be sent to participating members in the near future.

For questions about the HR Surveys, contact [Pat Raffaele](#). For questions about data collection, contact [Carmela Breslin](#).

Upcoming Member Meetings

HIM Committee

The HIM Committee will meet on Wednesday, January 30 beginning at 9:30 a.m. at Hospital Council's Conference Center. Lee Kim, an attorney with Tucker/Arensburg will provide an update on patient portals. Chad Kerr, director of OPTUMInsight, will discuss ICD 10 education for physicians and will join the meeting via webinar. The Committee will also review the 2012 Health Information Exchange survey and hold a roundtable discussion. For more information, contact [Jane Montgomery](#) or [Denis Lukes](#).

Continuum of Care Committee

Preventing readmissions will be one of the topics at the Continuum of Care Committee meeting on February 7, 2013. Tracy Meure from Meadville Medical Center's Community Care Network will provide an overview of the work they have done to prevent readmissions. In addition, Jane Montgomery, Hospital Council's Vice President of Clinical Services & Quality, will review the results of the survey sent to Committee members in November. For additional information, contact [Jane Montgomery](#) or [Denis Lukes](#).

Practice Administrators Committee

The Practice Administrators Committee will meet on Tuesday, February 12, 2013 at Hospital Council's Conference Center. For more information, contact [Jane Montgomery](#) or [Denis Lukes](#).

Risk/Quality Committee

Risk assessments will be a key topic at the Risk/Quality Committee meeting on Wednesday, February 13, 2013. The Committee will meet at Hospital Council's Conference Center and also at Brookville Hospital's Education Center. Georganna Horell, director of Risk Management at Altoona Regional Medical Center, will provide a presentation on risk assessments. The Committee will also hold a roundtable discussion which will cover the proposed National Patient Safety Goal on alarms, 2013 top quality issues and topics related to patient satisfaction. For additional information, contact [Jane Montgomery](#), [Kathy Wonderly](#), or [Pat Raffaele](#).

Compliance Committee

The new HIPAA regulations will be the focus of the February 14th Compliance Committee meeting. The meeting will begin at 9:30 a.m. at Hospital Council's Conference Center. William Maruca, a partner with the firm Fox Rothschild, will provide an overview of the regulations and facilitate a discussion. Other agenda items include RAC and other audits and a roundtable discussion. For more information, contact [Pat Raffaele](#).

Fund Development Committee

Helene Conway-Long, the vice president of Institutional Development at the Children's Institute, will provide an overview and facilitate a discussion on corporate sponsorships at Hospital Council's Fund Development Committee meeting. The meeting will be held on March 5, 2013 beginning at 9:30 a.m. at Hospital Council's Conference Center. For more information, contact [Pat Raffaele](#).

HR Committee

The impact of health reform on hospitals as employers will be the primary focus of the Human Resources Committee at its March 7th meeting. Norm Kerr, a principal with Buck Consultants, will provide an overview to the Committee on this topic. The meeting will begin at 9:30 a.m. and will be held at Hospital Council's Conference Center. For additional information, contact [Pat Raffaele](#).

Past Meetings

AR Committee

The Accounts Receivables Committee met on January 18, 2013. The meeting included a detailed presentation from 10 members of the United Healthcare leadership team. The group also conducted a detailed question and answer session. In addition, both Highmark and Medicare (Novitas) provided overviews related to recent changes and also conducted a question and answer session. Other topics discussed included charity care, bad debt, RAC audits, value based purchasing and readmission factor reductions. In addition, Eric Carlson, assistant controller of Patient Services for Monongahela Valley Hospital, will join Al Harms, chargemaster supervisor for St. Clair Hospital as the co-chairs of the AR Committee. For more information, contact [Denis Lukes](#).

Other Items of Interest

University of Pittsburgh Offers Graduate Certificate

The Department of Health Policy & Management, part of the Graduate School of Public Health at the University of Pittsburgh, is offering a graduate certificate in Health Systems Leadership and Management. The program is designed for clinicians who are on a career path to become leaders in health care organizations. The certificate is primarily designed for physicians, but is open to all health clinicians and providers. For more information, visit www.hpm.pitt.edu.

HIMSS Chapter Offers January Program

The Western Pennsylvania Chapter of the Healthcare Information Management Systems Society and the University of Pittsburgh Medical Center's (UPMC) Center for Connected Medicine are hosting a program on January 31, 2013. The program will focus on applications and use of technology and will be held from 2 p.m. to 8 p.m. at UPMC's Center for Connected Medicine at the USX Tower in Pittsburgh. For more information visit www.wphimss.org.

Western PA HFMA & Three Rivers AAHAM Winter Education Event

The Western Pennsylvania chapter of the Healthcare Financial Management Association and the American Association of Healthcare Administrative Management will hold their sixth annual winter education event on February 19th and 20th at Seven Springs Ski Resort in Champion, Pennsylvania. The conference offers both a Revenue Cycle Track and a Healthcare Executive Track. Hospital Council President A.J. Harper will moderate a panel discussion of hospital executives as part of the conference. To register or for more information visit www.wphfma.org.

Hospital Council of Western Pennsylvania is a strategic partner with health care providers and affiliated organizations, enabling them to realize their mission while maintaining their status as economically viable entities.

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